

National Institute for Health and Clinical Excellence Additional Submission Information

Mega Soft Patient Return Electrode for use during Monopolar Electrosurgery

The purpose of this table is to show where the External Assessment Centre relied in their assessment of the topic on information or evidence not included in the original manufacturer submission. This is normally where the External Assessment Centre:

- a) become aware of additional relevant evidence not submitted by the manufacturer
- **b)** need to check "real world" assumptions with NICE's Expert Advisers, or
- c) need to ask the manufacturer for additional information or data not included in the original submission

These events are recorded in the table to ensure that all information relevant to the assessment of the topic is made available to MTAC. The table is presented to MTAC in the Assessment Report Overview, and is made available at public consultation.

Table 1: Additional submission information

Submission Document Section/Sub- section number	Question / Request to Manufacturer or Expert Adviser Please indicate whether Manufacturer or Expert Adviser was contacted. If an Expert Adviser, only include significant correspondence and include clinical area of expertise.	Response Attach additional documents provided in response as Appendices and reference in relevant cells below.	Action / Impact / Other comments
Section 2.1.6 and subsequent	Cost to NUTH of diathermy pads: and NHS Supply Chain prices for diathermy pads and reusable cables	See Tables 2 to 4 following this table	Cost used as base case and price as sensitivity analysis
Section 3.10.1 and subsequent	A set of questions were sent to the sponsor during the course of the assessment. The questions presented below:	Responses to the questions from the sponsor are presented below	Impacted on clinical and economic evaluation
	What is the frequency of pad repair? Please describe robustness of pad.	The pad shouldn't need repair. If it is cut accidentally we have a bespoke patch kit which can be used. The pad is very robust and lasts for 2 years even in very busy theatres such as St Barts.	Informed economic evaluation
	What is the mean operational life and range, rather than the regulatory life of 18 months warranty?	The indemnified life of the Mega Soft Patient Return Electrode is 24 months. Its predecessor, the Mega2000, was indemnified for 18 months.	Informed economic evaluation
	Please describe the warranted use of Mega Soft Patient Return Electrode with other generators' equipment, particularly with the market leaders Valleylab and Covidien. Please explain the level of indemnity cover provided through the statement ' <i>We provide a warranty</i> <i>and hold-harmless for each pad</i> ."	The pad is indemnified to a limit of \$10M irrespective of generator used as long as the Instructions for Use are followed.	Informed economic evaluation
Please provide names of a device and at five sites white	Please provide names of a contact at five sites using the device and at five sites which have trialled Mega Soft Patient Return Electrode and have stopped using it.	5 names were provided. 5 hospitals that have used the Mega Soft Patient Return Electrode pad and no longer do (mainly down to unavailability of capital monies)	Not taken forward
		 Solihull; BMI Sandringham; Frenchay; Southmead; Leicester Nuffield. 	

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	Please summarise Megadyne's experience in placing devices in hospitals for trials (adults and paediatrics) in Europe and USA.	Acceptance of the product and acceptance of the advantages versus using sticky plates is almost universal. The second stage is always securing capital monies and this is often the biggest challenge. Megadyne supply product direct and via a dealer network in the USA. In the rest of the world they supply via dealer partners such as ourselves. The product is used widely throughout the world.	Informed economic evaluation
	Please describe the product's main use in USA surgical theatres, for example short day cases or long theatre cases >4 hrs.	The pad is used extensively in short and long cases. There is no real distinction. The pad has advantages over sticky plates in both scenarios.	Informed economic evaluation
	Is use focussed on surgical patients (adults and paediatric) with burns or trauma, including extensive skin and tissue damage, or who are elderly with frail skin and who may experience skin tears when an adhesive electrode is removed?	The pad has benefits for all patients and provides the safest patient grounding solution available. It is not limited to any sub sect. Additional benefits apply for patients with frail skin or burns or existing prostheses etc.	Informed economic evaluation
	 Please provide the cost of various Megadyne products (pre and post discount assuming a large volume order) being: Sticky Pads: Adult, disposable dual plate, with 3m (10') preattached cord; Adult, disposable single plate, with 3m (10') preattached cord; Paediatric dual plate, with 3m (10') pre-attached cord; Paediatric single plate, with 3m (10') pre-attached cord; Paediatric single plate, with 3m (10') pre-attached cord; Mega Soft Patient Return Electrode: Mega Soft Patient Return Electrode Paediatric Patient Return Electrode; 	We only supply one sticky pad (code 0855C). The price is £120 per box of 50. The adult Mega Soft Patient Return Electrode is £2,100 (£1,900 discounted) and the paediatric pad is £2,950 (£1,900 discounted). The Mega Power generator system is £7,900	Informed economic evaluation

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section number	was contacted. If an Expert Adviser, only include significant correspondence and include clinical area of expertise.		
	Mega Soft Patient Return Electrode Patient Return Electrode.		
	Power Generator:		
	Mega power generator.		
	Is there a hard plastic moulding over a corner of the electrode that may cause pressure necrosis if a patient is placed on it for long time?	There is a hard moulding in the top corner of the product but there is no need for the patient to contact this area.	Technical consideration
	Explain Guy's and paediatric evaluation St Thomas's scoring please (issue is some scores exceed 5).	Not sure on this one - maybe we can discuss at our meeting when our Health Economist is present.	Informed economic evaluation
	 It is stated on page 1 of the scope issued by NICE that a proprietary cable called a 'DetachaCable' is connected 'deep inside' the Mega Soft Patient Return Electrode. If the DetachaCable is proprietary how does it connect to other manufacturers generators? Are all generator connectors manufacturer specific? Are all disposable pad connectors manufacturer specific? If the connectors are not the same, do adaptor cables or connectors need to be purchased separately? [NB this might affect economics] Is the area where the DetachaCable connects to the Mega Soft Patient Return Electrode (known as the 'rigid corner' in the Mega Soft Patient Return Electrode instructions for use) padded to prevent pressure injuries? 	(Response provided verbally at a meeting). DetachaCable is proprietary.	Technical consideration
	On page 2 of the scope, the Mega Soft Patient Return Electrode is specified as measuring 117 cm x 51 cm. For pressure relief, this is not a large enough area to accommodate a full size adult e.g. depending on position, the patients legs, head, or arms etc. will not be	(Response provided verbally at a meeting). Secondary pressure devices may be needed for example at the heels.	Informed economic evaluation

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	 expertise. resting on the Mega Soft Patient Return Electrode (assume most adults are >117 cm tall). If the Mega Soft Patient Return Electrode is to be used as a pressure relieving device, what relieves the pressure on the shoulder, head, arms, elbows, legs, feet, heels etc. (depending on the position of the patient)? Will a pressure relieving mattress/operating table top cover still be required? [NB this may affect economics] The paediatric Mega Soft Patient Return Electrode may also have the same issue - it measures 66 cm x 30.5 cm. If for some reason the patient does not contact the Mega Soft Patient Return Electrode for the minimum required area and the patient cannot be repositioned, how can electrosurgery still be performed? 	(Response provided verbally at a meeting). Sufficient patient contact can always be maintained without the use of additional sticky pads.	Informed economic evaluation
	 How often does this happen? If this is the case the manufacturer instructs in their FAQ to use a disposable adhesive electrode (pad) - this may be something to consider in the economic analysis. 		
	Are technology costs (Mega Soft Patient Return Electrode, mattress and pads) inclusive or exclusive of VAT?	Costs are exclusive of VAT	Informed economic evaluation
	The PSSRU cost (2010/11) for a surgeon contract hour is £136 excluding qualifications. Can you please explain additional assumptions to get to £347 per hour per submission?	The last row of the table on p219 of "CURTIS, L. 2010. Unit costs of health and social care. Personal Social Services Research Unit (PSSRU)." reads;	Informed economic evaluation
		"£110 (£127) per contract hour; £347 (£403) per hour operating; £148 (£171) per patient-related hour	

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		(includes A to F). I have selected the £347 per hour as it relates to the cost of the surgeon's time whilst he/she is operating. I believe this appropriate because we assume that use of the Mega Soft pad reduces the time of operations."	
	The PSSRU cost (2010/11) for a nurse day ward (includes staff nurse, registered nurse, registered practitioner) is £34 excluding qualifications. Can you please explain additional assumptions to get to £41 per hour per submission	The last row of the table on p207 reads; "£23 (£26) per hour; £41 (£47) per hour of patient contact." I have selected the £41 per hour as it relates to the cost of the nurse's time whilst he/she has patient contact, which is appropriate during an operation."	Informed economic evaluation
	Please provide further comment of the validity of the sponsor's estimate of the 5 minute delay.	The sponsor advised the estimate of five minutes was per patient and comprised the following activities: pick up diathermy pad from store, possibly in an anteroom; check plate and size; read instructions re where not to apply pad and find appropriate area; shave patient if required and apply. The sponsor advised that these activities are conducted in theatre because lead to ESU is there; otherwise if in prep room have to wheel patient with loose wire attached.	Informed economic evaluation
	Can you please advise which customers would get a discounted price and who would pay the full price.	If application to MTAC is successful all sales will be at the discounted price. This should be used for the base case analyses.	Informed economic evaluation
	Can you please advise on the cost of a re-usable lead wire to connect to another lead wire from the ESU for diathermy pads without lead wires? (Cost of a reusable lead is from £20 to £80 £20 to £80 100 times)	The sponsor emailed pages from NHS Supply Chain catalogue showing prices for 3m long re-usable diathermy cables, with jack plug for REM machines. These varied by supplier from Lang Skintact at £16.63; Unomedical £19.64, ConMed £27.08, cables for all Valleylab generators £30.85 and for use with Eschmann TD411 - Bard/Birtcher - Concept - Erbe - Neomed short insulation generators £85.13.	Informed economic evaluation

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				The sponsor noted the cable, whilst re-usable, had to be sterilised between uses and re-attached by a technician. He also noted these can develop faults. He estimated about 100 uses per cable.	
	Can you please provide ar costs of cleaning, handling Soft Patient Return Electro	, folding and		The sponsor advised the marginal cost of between patients cleans, compared to no Mega Soft Patient product, was nil because any surface would need to be wiped down between patients. At night he noted the Mega Soft was often left on the table or possible rolled up and placed at end of the table taking at most 30 seconds	Informed economic evaluation
Section 3.10.4	A questionnaire was sent to returned completed. The of below.			Responses to the questionnaire are presented below.	Impacted on economic evaluation
	Q1. Can you please advis patient return electrodes u	Q1. Can you please advise of the severity of burns from patient return electrodes using split sticky pads and non-split sticky pads. The categories to use are set out in Table 1.		Table was not completed	Followed up with separate question to experts
	Category	% of Burns f Electrodes	rom Return		
	Calegory	Split sticky pads	Non-split sticky pads		
	Major burn, third degree or more	0	N/A		
	Other burn with major complications	0	N/A		
	Other burn without major complications	0	N/A		
	Total	100%	100%		

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	Q2. Are you or your members aware of any litigation involving an NHS organisation associated with use of sticky pads? (Yes or no)	No	NHS Litigation asked for information
	Q3. For what percentage of adult patients undergoing surgery and paediatric patients undergoing surgery does placement of a sticky pad on the patient give rise to a serious difficulty for the theatre nurses?	0	Informed economic evaluation
	Q4. Are protocols in place and training provided to theatre staff on the use of sticky pads? (Yes or no)	Yes	Informed economic evaluation
	 Q5. Please advise the mean price paid by the Trust (that is after the deduction of discounts) for: Adult split pads: £ Adult non-split pads £ Paediatric split pads £ Paediatric non-split pads £ 	No costs were given	NHS NUTH asked for information
	Q6. Does the Trust require that theatres purchase sticky pads from the manufacturer of the diathermy (electrosurgical) unit [ESU] to ensure the manufacturer's warranty is not invalidated? (Yes or no)	No	Informed economic evaluation
	Q7. Does the Trust receive free ESUs as part of a purchasing agreement for electrodes? (Yes or no)	No	Informed economic evaluation
	Q8. What is the mean number of surgical procedures per day, per theatre, using monopolar surgery?	80+ (unspecified number of theatres)	Informed economic evaluation
	Q9. How many days a year do theatres operate at that level of mean number of procedures?	200	Informed economic evaluation
	Q10. What percentage of surgical patients (adults and paediatric) have burns or trauma, including extensive skin and tissue damage, or are elderly with frail skin and who may experience skin tears when an adhesive electrode is removed?	Informal enquiry: 15%	Informed economic evaluation
	Q11. Does the response to Question 8 on mean number of surgical procedures a day generalise to the	Yes	Informed economic evaluation

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specific patient groups in Question 10?		
Q12. Any other comments you may wish to make?	We purchase approx 23000 split pads per year. I am not in a position to give a cost breakdown. We run a centralised incident reporting system (DATIX) and in the last 4 years there are no reports of incidents reported. Red skin and minor abrasions are common (30+ %) on informal questioning, reflecting the reporting system.	Informed economic evaluation
Further responses were provided by experts on the following:		
Delay in theatre	Response 1Hold up is a relatively uncommon problem in my experience. I think the time (5mins) is a bit generous but wouldn't argue and I would put the need at nearer 10% purely for placement of the electrode (maybe we have a less hairy population!). Patient safety now means we have to use electric razors with disposable heads all the time.Finding a plate, forgetting to put it on in the anaesthetic room or the surgeon changing their minds and then having to rummage around under the drapes are much more common causes of delay!	Informed economic evaluation
Staff and practices in theatre	Response 1 The mean number of operations per week per theatre that require the use of monopolar is 13.5. However as we have been using the Mega soft mattress for a number of years now we do not have to shave any of our patients for placement of a patient return electrode. Response 2 In addition to 1 surgeon, 1 anaesthetist, 1 nurse	Informed economic evaluation
	Adviser Please indicate whether Manufacturer or Expert Adviser was contacted. If an Expert Adviser, only include significant correspondence and include clinical area of expertise. specific patient groups in Question 10? Q12. Any other comments you may wish to make? Further responses were provided by experts on the following: Delay in theatre	Adviser Attach additional documents provided in response as Appendices and reference in relevant cells below. Please indicate whether Manufacturer or Expert Adviser was contacted. If an Expert Adviser, only include significant correspondence and include clinical area of expertise. Attach additional documents provided in response as Appendices and reference in relevant cells below. gpecific patient groups in Question 10? We purchase approx 23000 split pads per year. I am not in a position to give a cost breakdown. We run a centralised incident reporting system (DATIX) and in the last 4 years there are no reports of incidents reported. Red skin and minor abrasions are common (30+ %) on informal questioning, reflecting the reporting system. Delay in theatre Response 1 Hold up is a relatively uncommon problem in my experience. I think the time (5mins) is a bit generous but wouldn't argue and I would put the need at nearer 10% purely for placement of the electrode (maybe we have a less hairy population!). Patient safety now means we have to use electric razors with disposable heads all the time. Finding a plate, forgetting to put it on in the anaesthetic room or the surgeon changing their minds and then having to rummage around under the drapes are much more common causes of delay! Staff and practices in theatre Response 1 The mean number of operations per week per theatre that require the use of monopolar is 13.5. However as we have be use of on opolar is 13.5. However as we have be use of on opolar is 13.5. However as we have be on thave to shave any of our patients for placement of a patient return electrode.

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		 we also have a Registrar and a healthcare assistant. Response 3 Any number of surgeons probably 2, on average 2 anaesthetists, 2 nurses, 1 hca, 1 anaesthetic practitioner 9 could by odp/nurse). We don't have nurse anaesthetists. 6 minimum I would of thought. Response 4 I would estimate that we use monopolar on 4 operations a day per theatre. We use the megadyne mainly so don't shave but when we do it takes approx 3 minutes, 40% of patients shaved and we use electric disposable shavers Response 5 We carry out approximately 16 monopolar procedures per day across all 10 theatres. We no longer use sticky pads as we have the Megadyne mattresses so no patients are shaved. Response 6 This number is actually difficult to give as it depends on specialty - for instance cardiac may do an average of three cases whereas gynae may do average of 15. We run 24 theatres broken down by specialty. I could get the usage of plates by specialty but I am not sure if that is any better. The figure you are looking for would be an average of 24 theatres divided into 20,000 cases per year - approx 1000 cases/theatre / year - assume 200 working days = average 5 cases/theatre/day.	

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	Time to clean and store Mega Soft product	Response 1 The time to clean is really minimal (less than a minute). They are cleaned with a disinfectant wipe between patients and at the end of a theatre session. This procedure can be undertaken by any grade of staff. They are kept/stored on the operating table so they are always insitu. Response 2 Although it's an extra layer on the operating table mattress, prior to its use we would have had a pressure relieving gel in its place so the cleaning time is the same. But I would suggest that the time to clean in between patients is 30 seconds performed usually by a healthcare assistant. The operating table mattress and the megadyne are removed from the table at the end of the list and placed on a trolley to dry, the addition of the megadyne would add ~ 1min to this, usually by a healthcare assistant but may be nurse/theatre practitioner. Response 3 It takes about a minute to wipe over the mega soft patient return pad between cases with a sporacidal wipe and it is left on the table at the end of the day. This is usually carried out by a Theatre support worker. Response 4 Pure guess work, but 5min cleaning between cases (clean and relay on mattress) and 5 min at the end of the day (assuming remains on the table overnight) would seem reasonable.	Informed economic evaluation

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	 Pressure pads: a) In all surgical cases, does mega soft act as a pressure relieving mattress during the procedure such that no additional support is required and team thus avoid having to use any other mattress? b) What would be the most common form of mattress used prior to MEGA SOFT? 	 Response 1 a) They need heel supports, and for larger patients protection for arms and elbows. When patient positioned on their side, they use a vacuum bean bag for positioning. b) They wouldn't have used anything in addition to the operating table mattress at that time. Response 2 a) Nothing else used in the areas where Mega Soft is in place. Other supports may be needed for areas such as arms. b) Don't know, possibly gel mattress from Central Medical Supplies, such as Action pads. http://www.actionproducts.com/operating_room_products/overlays/ViewCategory/catalog.cfm 	Informed economic evaluation
Section 2.1.6	NHS Litigation asked to quantify costs paid as a result of diathermy pads burns	Response from NHSLA:Below is a breakdown of the number of claims made and damages paid based on claims relating to diathermy burn claims identified in the NHSLA database. This includes all relevant claims, i.e. closed and outstanding as at 30/11/11, reported to the NHSLA since January 2005.Number of claims brought Closed with no damages Total paid (damages + costs)276 £5,651,312 £5,651,312	Used to inform economic evaluation

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Section 2.1.6	Fifty Medical Directors asked to advise on issues with diathermy pads	Nil	NHS Litigation contacted
Table 4.1	Enquiry to mattress manufacturer (Charnwood)	Response to internet enquiry: £330.00 for a basic operating table mattresses, 5cm in depth and consisting of foam with a neoprene covering which would last a year based on consumer feedback. £800.00 for the Liquid Displacement Cell (LDC) mattress- a full pressure relieving operating table mattress complete with gel interior and a good quality pressure relieving foam, covered Permalon anti-static two way stretch fabric for around. There is no clinical evidence that mattresses sold in the market for prices up to £3000.00 are any better in pressure relief.	Confirmed sponsor estimate of life
Table 4.1	Request for prices from NHS Supply Chain for the following: OPERATING TABLE GEL PAD Operating table gel pad full length (1800x520x10mm) NPC: N0860910 MPC: 8146939 OPERATING TABLE PERINEAL CUT OUT Operating table gel pad 3/4 length with perineal cut-out NPC: N0860912 MPC: 8146954 OPERATING TABLE GEL PAD LIGHTWEIGHT Light weight table gel pad 1150 x 520 x 10mm NPC: N0860913	Response from NHS Supply Chain re prices NHS Supply chain obtained a quote from Eschmann for the accessories. Operating table gel pad full length (1800x520x10mm) Unit Price: £517.65 Operating table gel pad 3/4 length with perineal cut-out Unit Price: £362.95 Lightweight table gel pad 1150 x 520 x 10mm Unit Price: £362.95	Informed economic evaluation

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Section 2.1.6	MPC: 8146975 MHRA asked for information on reported incidents from diathermy pads	Information was provided by MHRA, for the period from 2000, on the estimated number of reported electrosurgery incidents. The MHRA stated that approximately 70% of these incidents were related to burns, with approximately 35% of the burn events related to the neutral (return) electrodes.	Important to size problem of adverse events from diathermy pads
Section 2.1.2	The EAC extracted information from the MHRA) website for safety warnings, medical device alerts, field safety notices and one-liners for relevant information and advice on monopolar electrosurgery and patient return electrodes.	The findings were sent to MHRA which identified two omissions and this was rectified	Ensure guidance on intervention and device complete.

Cost and description of diathermy pads	Qty supplied	Total demand (£)	Per unit
Diathermy plate standard (solid) without leadwire Universal 'A' 140 x 106mm soft hydrogel adhesive apple shape with overlapping gel	25	576.25	£0.46
Diathermy plate split without leadwire Universal 'A' REM 140 x 106mm soft hydrogel adhesive apple shape with overlapping gel	28	813.4	£0.58
Diathermy plate split without leadwire Universal 120 x 132mm overlapping gel low profile waterproof woven cloth backing	10	239	£0.48
Diathermy plate split without leadwire Universal 120 x 132mm overlapping gel low profile waterproof woven cloth backing	68	1,613.20	£0.47
Diathermy plate split without leadwire Universal 120 x 132mm overlapping gel low profile waterproof woven cloth backing	15	354.5	£0.47
Diathermy plate split without leadwire Universal 120 x 132mm overlapping gel low profile waterproof woven cloth backing	2	47.8	£0.48
Diathermy plate split without leadwire Universal 120 x 132mm overlapping gel low profile waterproof woven cloth backing	1	23.9	£0.48
Diathermy plate split without leadwire Universal 120 x 132mm overlapping gel low profile waterproof woven cloth backing	60	1,412.40	£0.47
Diathermy plate split without leadwire Universal 120 x 132mm overlapping gel low profile waterproof woven cloth backing	15	354.5	£0.47
Diathermy plate split without leadwire Universal 120 x 132mm overlapping gel low profile waterproof woven cloth backing	2	47.8	£0.48
Diathermy plate split with leadwire Adult 183 x 114mm	6	533.94	£1.78
Diathermy plate split with leadwire Adult 183 x 114mm	2	177.98	£1.78
Diathermy plate split with leadwire Adult 183 x 114mm	1	88.99	£1.78
Diathermy plate split with leadwire Adult 183 x 114mm	3	266.97	£1.78
Diathermy plate split without leadwire Adult 183 x 114mm	7	700.35	£2.00
	245	7,250.98	£0.59
	Cost per pack inc VAT	Total cost inc VAT	
	£23.05	£576.25	£0.46
	£30.34	£6,674.74	£0.61
	Total	£7,250.99	

Table 2:Price paid in year from 1 April 2012 by NUTH for Diathermy Pads

			Split				Solid			
Drend	Unit of issue	Price	Adult		Child		Adult		Child	
Brand			No wire	Cabled	No wires	Cabled	No wires	Cabled	No wires	Cabled
Covidien	600	589.56	£0.98							
Covidien	12	181.3				£15.11				
Covidien	25	116.86				£4.67				
ConMed	25	49.31						£1.97		
ConMed	25	52.47		£2.10						
ConMed	5	3.18	£0.64							
Lang Skintact	50	95.37				£1.91				
Unomedical Neutralect	50	104.67		£2.09						
3M Health Care Ltd	200	102.71					£0.51			
ConMed	25	52.47								£2.10
Lang Skintact	50	26.56	£0.53							
Lang Skintact Cool Contact	50	33.99			£0.68					
Lang Skintact	50	27.54	£0.55							
Lang Skintact	50	90.38		£1.81						
Lang Skintact	50	22.66					£0.45			
Lang Skintact	50	33.31							£0.67	
Unomedical Neutralect	50	29.05	£0.58							
Unomedical Neutralect	50	21.96					£0.44			
Lang Skintact	50	22.57					£0.45			
Lang Skintact	50	28.44	£0.57							
Lang Skintact	50	83.59						£1.67		
Lang Skintact	50	92.28		£1.85						
Unomedical Neutralect	50	102.91		£2.06						
Unomedical Neutralect	50	104.66		£2.09						

Table 3:NHS Supply Chain prices for single diathermy pad (inc VAT)

				S	plit			Sc	lid			
Brond	Unit of	Drive	Adult		Child		Adult		Child			
Brand	issue	Price	No wire	Cabled	No wires	Cabled	No wires	Cabled	No wires	Cabled		
Lang Skintact	50	21.5					£0.43					
Lang Skintact	50	23.4	£0.47									
Lang Skintact	50	85.82						£1.72				
ConMed	10	19.92								£1.99		
3M Health Care Ltd	100	67.05					£0.67					
3M Health Care Ltd	100	76.31	£0.76									
ConMed	5	2.45					£0.49					
3M Health Care Ltd	40	105.38						£2.63				
Lang Skintact	50	82.64								£1.65		
Unomedical Neutralect	50	35.16							£0.70			
Tyco Polyhesive	50	100.05	£2.00									
Tyco Polyhesive	50	88.99		£1.78								
Lang Skintact	100	167.09		£1.67								
Lang Skintact	50	89								£1.78		
Lang Skintact	50	96.18						£1.92				
Lang Skintact	50	98.12				£1.96						
Tyco ProRe Universal	50	25.81	£0.52									
Skintact	50	92.28		£1.85								
Mean prices			£0.76	£1.92	£0.68	£5.91	£0.49	£1.98	£0.68	£1.88		

Table 4:Re-usable cables

Brand	Unit of issue	Price	No wire	Cabled
Unomedical Neutralect	1	£20.06		£20.06
Unomedical Neutralect	1	£18.91		£18.91
Lang Skintact Cool Contact	1	£16.96		£16.96
Bard/Birtcher Erbe ESU	1	£86.94		£86.94
For Valleylab ESUs	1	£31.51		£31.51
Mean excluding ERBE ESU				£21.86