

Single Technology Appraisal

Zanubrutinib for treating Waldenstrom's macroglobulinaemia [ID1427]

Committee Papers

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NATIONAL INSTITUTE FOR HEALTH AND CARE EXCELLENCE

SINGLE TECHNOLOGY APPRAISAL

Zanubrutinib for treating Waldenstrom's macroglobulinaemia [ID1427]

Contents:

The following documents are made available to consultees and commentators:

- 1. Comments on the Appraisal Consultation Document from BeiGene
- 2. Consultee and commentator comments on the Appraisal Consultation Document from:
 - a. Janssen
 - b. WMUK
- 3. Comments on the Appraisal Consultation Document from experts: a. Ronald Presswood – patient expert, nominated by WMUK
- 4. Evidence Review Group critique of company comments on the ACD

Any information supplied to NICE which has been marked as confidential, has been redacted. All personal information has also been redacted.



	Please read the checklist for submitting comments at the end of this form. We cannot accept forms that are not filled in correctly.
	 The Appraisal Committee is interested in receiving comments on the following: has all of the relevant evidence been taken into account?
	 are the summaries of clinical and cost effectiveness reasonable interpretations of the evidence? are the provisional recommendations sound and a suitable basis for guidance to the NHS?
	NICE is committed to promoting equality of opportunity, eliminating unlawful discrimination and fostering good relations between people with particular protected characteristics and others. Please let us know if you think that the preliminary recommendations may need changing in order to meet these aims. In particular, please tell us if the preliminary recommendations:
	 could have a different impact on people protected by the equality legislation than on the wider population, for example by making it more difficult in practice for a specific group to access the technology; could have any adverse impact on people with a particular disability or disabilities.
	Please provide any relevant information or data you have regarding such impacts and how they could be avoided or reduced.
Organisation name –	
Stakeholder or respondent	BeiGene UK Ltd.
(if you are responding as an	
individual rather than a	
registered stakeholder	
please leave blank):	



Disclosure Please disclose any past or current, direct or indirect links to, or funding from, the tobacco industry.	None
Name of commentator person completing form:	
Comment number	Comments
1	Summary of the Company's position
	The Company would like to thank the Committee for the opportunity to respond to the Appraisal Consultation Document
	(ACD). The Company welcomes the Committee's acknowledgement that:
	• The availability of an effective and well-tolerated oral therapy such as zanubrutinib, would be highly valued by
	people with Waldenström's macroglobulinemia and would address a significant unmet need.
	Zanubrutinib is more clinically effective than chemoimmunotherapy treatments and the hazard ratios for
	progression-free survival (PFS) and overall survival (OS) are low compared to those typically seen with cancer treatments.
	 The extrapolated PFS and OS estimates for zanubrutinib are clinically plausible and appropriate for decision making. Moreover, in the absence of clinical evidence, there should be no treatment effect cut-off as assuming zanubrutinib suddenly stops working after 5 years is clinically implausible.



Furthermore, the Company accepts the Committee's decision to use the matching-adjusted indirect comparison (MAIC) rather than the simulated treatment comparison (STC) but is pleased the Committee recognises the substantial overlap in
the confidence intervals, demonstrating consistency in the results generated by both methods.
The Company respects the Committee's decision to not approve zanubrutinib following the first Appraisal Committee
Meeting (ACM). In response to this decision, the Company would like to highlight the following key points for consideration by the Committee:
• The patient access scheme (PAS) simple discount has been submitted to NHS England in response to this ACD. A
simple discount of% has been agreed with NHS England. This equates to a price of £ per 120 pack of
80 mg tablets of zanubrutinib.
• Dexamethasone rituximab and cyclophosphamide (DRC)/ bendamustine plus rituximab (BR) survival should be
adjusted to reflect that ibrutinib cannot be included within the subsequent treatment pathway (as detailed in Comment 2).
In addition, the Company noted one factual inaccuracy within the ACD; this is detailed in comment 3.
When considering the revised PAS and evidence presented in Comment 2, zanubrutinib can be considered a cost-effective
treatment option for patients with Waldenström's macroglobulinaemia, with all incremental cost-effectiveness ratios
(ICERs) remaining comfortably under the £30,000 per quality-adjusted life-year (QALY) gained threshold (Table 1).
Probabilistic analysis demonstrates that the results are robust to parameter uncertainty with the mean ICER lying close to
the deterministic ICER for the Company's revised base-case.



,	/ithin the ICER versus standard of care (SoC), the bas	e-case split of BR:DRC (49%	51%) still represer	nts the Company's
	referred assumptions. The split is based on recorded to	eatment data from the 2021	Rory Morrison Reg	istry Report. ¹ This
	ssumption was validated by two leading UK clinicians i	n Waldenström's macroglob	ulinaemia, who both	n confirmed during
1	ne recent NICE ACM for zanubrutinib that it was clinica	lly realistic to assume approx	kimately equal usag	e of BR and DRC,
	nd that this reflects standard of care in UK clinical prac	tice. ² However, to mitigate a	ny uncertainty in the	e ICER resulting
1	om variability in clinical practice in the UK, the Compar	ny conducted two additional	scenarios analyses	which vary the
	eighting of BR:DRC to account for the potential variab	lity in the usage of the two tr	eatments across ce	entres in the UK.
	linical expert opinion sought by the Company following	the ACM indicated that it wa	as reasonable to as	sume that the
	sage of BR and DRC may vary between 40-60%. In bo	th these scenarios, the ICEF	R remained comforta	ably below £30,000
	er QALY gained, and hence should address the uncert	ainty in the ICER as a result	of variability in curr	ent SoC practices
	cross the UK.			
	able 1. Cost-effectiveness scenario analyses for za	nubrutinih BAS price vers		
				1
	# Scenarios	Inc. cost (£)	Inc. QALYs	ICER (£) vs.
			IIIC. QALIS	SoC
	Deterministic analysis			
	Company revised base-case ¹			
	1 - PAS discount for zanubrutinib			25,045
	- 49%:51% BR:DRC			



	 MAIC Ibrutinib excluded (adjusted in costs and survival [Internation percentage point decrease at 6 years] in SoC) DRC OS curve = dependent Gamma No treatment waning 		
2	Scenario 1: #1 plus STC methodology for ITC		24,822
3	Scenario 2: #1 plus ibrutinib subsequent treatment costs excluded and percentage point decrease in survival at 6 years in SoC arm (equates to 55% lower than zanubrutinib arms)		26,849
4	Scenario 3: #1 plus Odds k=1 curve for DRC OS		24,921
5	Scenario 4: #1 plus 40%:60% BR:DRC split for SoC		25,724
6	Scenario 5: #1 plus 60%:40% BR:DRC split for SoC		24,151
Pr	obabilistic analysis		
8	Company revised base case ¹		26,316
	reviations: BR, bendamustine plus rituximab; DRC, dexamethasone rituxin; Inc., incremental; ITC, indirect treatment comparison; MAIC, matched adj		



	Scheme; QALY, quality-adjusted life-year; SoC, standard of care; STC, simulated treatment comparison. 1. Please refer to Table 2, Appendix 1 for model settings.
2	Removing the ibrutinib subsequent costs in the DRC/BR arms should be balanced by an adjustment in the
	DRC/BR OS to prevent bias against zanubrutinib
	The Company acknowledges that despite the established use of ibrutinib for the treatment of relapsed/refractory (R/R)
	Waldenström's macroglobulinaemia patients in the UK, it cannot be included in the treatment pathway given that it is not
	routinely commissioned by NICE having recently received a negative Final Appraisal Document from NICE following a CDF
	review of appraisal TA491. ³ Hence, the Company accepts the Committee's decision to remove subsequent treatment costs
	of ibrutinib in their preferred base-case assumptions.
	In the original Company submission, clinical experts validated OS extrapolations for DRC and BR based on the assumption
	that 72% would receive ibrutinib as a subsequent treatment. In Study 118E, ibrutinib was shown to be effective at delaying
	progression and extending survival. ⁴ Accordingly, the Company believes the removal of ibrutinib subsequent treatment
	costs should be balanced by an adjustment in DRC/BR OS curves. Moreover, within this appraisal in response to the
	Company's Technical Engagement evidence submission, the Evidence Review Group (ERG) acknowledged the difficulties
	arising from removing ibrutinib from the model and noted not excluding the benefits of subsequent ibrutinib use (i.e.
	survival benefit) and only the costs of ibrutinib subsequent treatment following progression on BR or DRC would result in a
	higher ICER for zanubrutinib. ⁵



0	
	ERG clinical experts in the ibrutinib Cancer Drugs Fund (CDF) review of TA491 (ID 3778) indicated that at 6 years, the
	survival probability of a patient in the Physician's Choice treatment arm for R/R Waldenström's macroglobulinaemia would
	be half of that of a patient receiving ibrutinib (50% less survival at 6 years). ⁶
	Within this appraisal for zanubrutinib, the Committee's preferred base-case assumptions estimates that where we
	receiving zanubrutinib are alive at 6 years whereas in the SoC arm 2000 % of patient are alive at 6 years. This equates to
	an we were than the proposed 50% reduction by the ERG clinical
	experts in the ibrutinib CDF review of TA491 (ID 3778). The difference between zanubrutinib and SoC is expected to be at
	a minimum the same as the difference between ibrutinib and Physician's choice, given that the ASPEN trial has
	demonstrated comparable efficacy and an improved tolerability profile (as acknowledged by the NICE Committee during
	the ACM for zanubrutinib on the 12th April 2022 ²) compared to ibrutinib.
	To prevent bias against zanubrutinib and in alignment with ERG clinical expert opinion in the ibrutinib CDF review of TA491
	(ID 3778), the Company have implemented an adjustment in the DRC and BR OS curves such that the curves are 50%
	lower than the zanubrutinib curves are 6 years in their revised base-case (adjusted OS at 6 years =). This equates
	to an absolute decrease of percentage points in the SoC OS curves prior to adjustment (
	adjustment was validated by UK clinical experts who agreed that it was clinically plausible that in the absence of ibrutinib
	subsequent treatment, at 6 years the SoC survival would be 50% less than the survival for zanubrutinib. Furthermore, they
	agreed that the resulting total life years for SoC (years [undiscounted]) over the model time horizon was clinically
	plausible in the absence of ibrutinib subsequent treatment.



3	costs and additional QALYs, corre	ith the revised PAS discount, zanubrutinil esponding to an ICER of £25,045 per QAL cy in the draft ACD, as detailed in the tabl	_Y gained.
	Location	Suggested change	Rationale
	 Draft ACD page 6-7 "187 people with relapsed or refractory Waldenstrom's macroglobulinaemia who had had 1 or more previous treatments" "42 people who had not had any previous treatment and for whom chemoimmunotherapy was unsuitable." 	 "192 people with relapsed or refractory Waldenstrom's macroglobulinaemia who had had 1 or more previous treatments" "37 people who had not had any previous treatment and for whom chemoimmunotherapy was unsuitable." 	Typographical error – incorrect numbers reported.

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References

- 1. The Rory Morrison Registry. Second UK Waldenström's Macroglobulinaemia Registry Report 2021. https://wmuk.org.uk/resource/the-rory-morrisonwmuk-registry-report-2021/ (2021).
- 2. NICE. Appraisal Committee Meeting: Zanubrutinib for Waldenström's macroglobulinaemia Lead team presentation. (2022).
- 3. NICE. Final appraisal document Ibrutinib for treating Waldenstrom's macroglobulinaemia. (2022).
- Treon, S. P. *et al.* Long-Term Follow-Up of Ibrutinib Monotherapy in Symptomatic, Previously Treated Patients With Waldenström Macroglobulinemia. J Clin Oncol 39, 565–575 (2021).
- 5. NICE. Zanubrutinib for treating Waldenstrom's macroglobulinaemia [ID1427] Appraisal Committee Papers 1st Committee meeting. (2022).
- 6. NICE. Ibrutinib for treating Waldenström's macroglobulinaemia CDF review TA491 Appraisal Committee Meeting. (2021).



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Appendix 1 – Company preferred base case settings

 Table 2: Summary of Company preferred base case settings

Setting	Base case	Scenario
ITC method	MAIC	Scenario 1: STC
Ibrutinib subsequent treatment	 - 100% removal of ibrutinib costs from the SoC arm. - ended percentage point decrease in survival at 6 years (compared to the original curves) for the SoC arm. 	 Scenario 2 100% removal of ibrutinib costs from the SoC arm. percentage point decrease in survival at 6 years (compared to the original curves) for the SoC arm.
OS curve for DRC	Dependent Gamma curve	Scenario 3: Odds k=1 curve
Treatment waning	Not applied	N/A
BR:DRC split	49% = BR	Scenario 4
	51% = DRC	- 40% = BR
		- 60% = DRC
		Scenario 5
		- 60% = BR
		- 40% = DRC

Abbreviations: BR, bendamustine plus rituximab; DRC, dexamethasone rituximab and cyclophosphamide; ITC, indirect treatment comparison; MAIC, matched adjusted indirect comparison; N/A, not applicable; OS, overall survival; SoC, standard of care; STC, simulated treatment comparison.

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Organisation	impacts and how they could be avoided or reduced.
name – Stakeholder or respondent (if you are responding as an individual rather	Janssen-Cilag
than a registered stakeholder please leave blank):	
Disclosure Please disclose any past or	None
current, direct or indirect links to, or funding from, the tobacco industry.	
Name of commentator person	****
completing form: Comment	Comments
number 1 Front li	ne patients that are unsuitable for chemo-immunotherapy
	ssen notes that for the group of first-line (1L) patients unsuitable for chemo-

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	 immunotherapy, no comparison was presented that compared zanubrutinib with the appropriate comparators, namely chlorambucil or rituximab monotherapy, and therefore there is no evidence for zanubrutinib relative clinical benefit in this trial population. Ibrutinib has demonstrated an efficacy benefit in 1L Waldenström's macroglobulinaemia (WM) patients vs rituximab monotherapy (one of the appropriate comparators for 1L chemo unsuitable patients) in the phase 3 iNNOVATE trial. Given ibrutinib and zanubrutinib belong to the same class of drugs, Janssen agrees with the clinical experts that in clinical practice patients receiving zanubrutinib as their first treatment would do at least as well as those whose condition was relapsed/refractory (RR). Additionally, there are precedents in other Non-Hodgkin lymphomas, specifically in chronic lymphocytic leukaemia (CLL), where, despite the lack of robust evidence for comparative clinical benefit in the "high risk" (HR) CLL population with 17p deletion or TP53 mutation, the NICE recommendation for treatment of CLL RR patients with ibrutinib was extended to the HR CLL population, a small group of patients with high unmet need (TAG 429), which is similar to the chemo-unsuitable 1L patients in WM. Ibrutinib WM clinical data as well as precedents in CLL could be considered by the Committee as additional supportive information on the clinical benefit of zanubrutinib in
	1L WM patients unsuitable for chemo-immunotherapy.
2	Indirect comparison
	 Janssen notes there are limitations to both the matching-adjusted indirect comparison (MAIC) and simulated treatment comparison (STC) approaches to modelling the comparative benefit of zanubrutinib vs bendamustine and rituximab (BR) and dexamethasone, rituximab and cyclophosphamide (DRC). The Committee also noted in Section 3.5 that "the hazard ratios for progression-free and overall survival were low compared to those typically seen in cancer treatment,
	suggesting that zanubrutinib is a highly effective treatment".
	 For reference, in the ibrutinib CDF review (ID3778), where comparator efficacy was derived from an indirect treatment comparison (ITC) based on comparator data from an observational retrospective chart review in WM patients, the ITC hazard ratio for progression-free survival (PFS) was 0.25. This estimate of ibrutinib relative clinical benefit vs standard of care in the RR population also aligned with the iNNOVATE PFS hazard ratio for ibrutinib in combination with rituximab vs rituximab, of 0.25, which was even lower (0.22) in the RR subgroup.
	• The magnitude of the results for ibrutinib relative PFS benefit gives credibility to the low hazard ratios generated by both the zanubrutinib STC and MAIC. The results from the MAIC may in fact be deemed conservative.

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Comments on the ACD received from WMUK

Name		
Role		
Organisation	WMUK	
Comments on the		
Whilst WMUK are unable to comment on the long-term effectiveness of Zanubrutinib, we can comment that patients overwhelmingly prefer an oral treatment due to the better quality of life and lack of side effects in comparison to chemotherapy.		
lives as possible due	s patients to live well with WM, leading as fulfilling and normal e to the convenience of an oral treatment they can take at side effects than the standard treatment of chemotherapy.	
Zanubrutinib also minimises hospital visits, trips which are often arduous and only made possible by relying on a network of family and friends.		
WM currently has no alternative oral treatments available and is solely treated by options which are hospital based.		
Patients describe Zanubrutinib as a 'game changer', 'step change' treatment which has an immediate effect on their well being and ability to return to their normal lives. This is important as increasingly younger WM patients with families and working lives are recognised as part of the WM demographic.		

	Insert each comment in a new row.
Comment number	Comments
completing form	
person	
Name of commentator	Ronald V Presswood (patient expert)
tobacco industry.	
funding from, the	
indirect links to, c	br
any past or current, direct or	
Please disclose	
Disclosure	
leave blank):	
stakeholder pleas	
individual rather than a registered	
responding as an	
you are	
respondent (if	Ronald V Presswood (patient expert)
name – Stakeholder or	
Organisation	
	impacts and how they could be avoided or reduced.
	Please provide any relevant information or data you have regarding such
	disabilities.
	could have any adverse impact on people with a particular disability or
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	 are the provisional recommendations sound and a suitable basis for guidance to the NHS?
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	Do not paste other tables into this table, because your comments could get lost – type directly into this table.
Example 1	We are concerned that this recommendation may imply that
1	Having read the relevant evidential documentation prior to the meeting and listened to the subsequent presentation and contributions at the Appraisal committee first stage meeting I anticipated that Zanubrutinib would not be recommended for treating WM in adults either after at least 1 therapy or as a first-line treatment when chemoimmunotherapy is unsuitable.
	In particular I understand the technical nicety that Zanubrutinib should not have been compared with Ibrutinib, nevertheless, the fact remains that Zanubrutinib has demonstrated that it is more clinically effective than chemoimmunotherapy options with lower toxicity and is superior to the first generation Bruton tyrosine kinase (BTK) inhibitor Ibrutinib and importantly is regarded as a step-change in managing WM.
	It is also acknowledged that from a patient and clinician perspective the availability of an effective and well-tolerated oral therapy is highly valued and addresses a significant unmet need. However, 78 years on since WM was first identified, it appears that an excellent opportunity to change the routine outcome for patients could be missed unless a more pragmatic approach is taken at the second stage meeting in order to reach a successful conclusion for all stakeholders.
	Having stressed that the NICE cost-effectiveness threshold expressed in terms of incremental cost-effectiveness ratios (ICERs) and the resulting quality-adjusted life years (QALYs) gained is paramount, it is significant that no attempt has been made to establish what associated cost savings would ensue from using the new technology. One clinical expert expressed the view that there would be no additional associated costs or training needs using Zanubrutinib and also postulated that it was more likely that cost savings would accrue but importantly free-up human resources in an already overstretched NHS.
	The price of Zanubrutinib used for the ICER evaluation was not clarified by what, if any, quantity threshold this related to. Given that commercial negotiations of this type are ultimately influenced significantly by an overall anticipated usage one would reasonably expect the pricing structure to be tiered so that when the purchase quantity increases the price decreases accordingly.
	To-date, the majority of WM patients having had or still receiving either BTK inhibitor have only done so after having previously endured the detrimental and traumatic consequences of undergoing chemoimmunotherapy. Therefore it is not unrealistic to postulate that if they had received these as a first-line option their overall clinical and life-quality outcomes would have been no different and could have been even better.
	Since price has clearly been the determining factor for the negative recommendation by the Appraisal committee the obvious way forward for a satisfactory outcome would be for NICE to specify precisely what the initial price for Zanubrutinib would need to be and give BeiGene the option of deciding whether to accommodate this or loose a significant UK market opportunity.

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in collaboration with:



Zanubrutinib for Waldenström's macroglobulinaemia [ID1427]

ADDENDUM: Critique to the company's ACD response

Produced by	Kleijnen Systematic Reviews Ltd. in collaboration with Erasmus
	University Rotterdam (EUR) and Maastricht University
Authors	Rob Riemsma, Reviews Manager, Kleijnen Systematic Reviews Ltd, UK
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	Sabine Grimm, Health Economist, Maastricht UMC
	Jeremy Howick, Systematic Reviewer, KSR Ltd
	Nigel Armstrong, Health Economist, KSR Ltd
	Willem Witlox, Health Economist, Maastricht UMC
	Thomas Otten, Health Economist, Maastricht UMC
	Kate Misso, Information Specialist, KSR Ltd
	Manuela Joore, Health Economist, Maastricht UMC
	Jos Kleijnen, Director, KSR Ltd, Professor of Systematic Reviews in
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	United Kingdom
Date completed	03/03/2022

•Dexamethasone rituximab and cyclophosphamide (DRC)/ bendamustine plus rituximab (BR) survival should be adjusted to reflect that ibrutinib cannot be included within the subsequent treatment pathway.

In its ACD response, the company accepts the committee's decision to remove subsequent treatment costs of ibrutinib in their preferred base-case assumptions, but states that removing the ibrutinib subsequent costs in the DRC/BR arms should be balanced by an adjustment in the DRC/BR OS to prevent bias against zanubrutinib. ERG clinical experts in the ibrutinib Cancer Drugs Fund (CDF) review of TA491 (ID 3778) indicated that at 6 years, the survival probability of a patient in the Physician's Choice treatment arm for R/R Waldenström's macroglobulinaemia would be half of that of a patient receiving ibrutinib (50% less survival at 6 years). In line with this, the company implemented an adjustment in the DRC and BR OS curves such that the curves are 50% lower than the zanubrutinib curves are 6 years in their revised base-case (adjusted OS at 6 years = **1000**). This equates to an absolute decrease of **1000** percentage points in the SoC OS curves prior to adjustment (**100**).

The ERG considers adjusting the survival of DRC and BR to reflect that ibutrinib cannot be included within the subsequent treatment pathway to be inappropriate. BR and DRC patients have likely not received ibutrinib at all (i.e. the DRC and BR survival curves do likely not include any ibutrinib effect) based on the following considerations:

- Ibutrinib received marketing authorisation in 2014.
- For DRC, the study of Dimopoulos et al. (2016) included patients between November 2002 and April 2006. Hence, as ibutrinib was not available yet, it was not possible for those patients to receive subsequent ibrutinib.
- For BR, the study of Tedeschi et al. (2015) was submitted in 2014. Although the authors do not state in which period the data were collected, it is very unlikely that those patients were subsequently treated with ibrutinib.
- Lastly, subsequent ibrutinib use in the model was not informed based on the before mentioned studies but was based on the UK WMUK Rory Morrison Registry which included patients up to the year 2018.

In the original company submission, clinical experts validated OS extrapolations for DRC and BR based on the assumption that 72% would receive ibrutinib as a subsequent treatment. The ERG therefore considers that the only potential bias that could have occurred would be related to the curve choice. This could be resolved by selecting less optimistic OS curves for DRC and BR. It should, however, be noted that the second least optimistic OS curve for BR is currently selected and the difference with the least optimistic OS curve (gamma) is minor.

In addition, the ERG questions whether aligning with assumptions from the CDF review of TA491 is appropriate, as this review is still ongoing and hence it is unclear whether the committee will accept these assumptions.

Although the ERG considers the OS adjustment to be arbitrary, it can confirm that its current implementation in the economic model appears to be correct (i.e. resulting in DRC and BR OS curves that are 50% lower than the zanubrutinib curves at 6 years).